

ASHI B2B - SALES QUOTATION MODULE

AD	at 🔹 Virtual Appointment 📄 Show A	Appointment S	et Up Your Retail Storefro	ont for Your Store Visi	tors »		9 Program – Winter Wonderland Edition
			SE	ARCH		۹ <mark>८</mark> 👷	🔮 😤 🖻 🖧
1 JEWELRY	BEST SELLERS WHAT'S NEW	w programs ca	TALOGS POS DIS	SPLAYS SHOW	NS&NEWS MARKE	TING REWARDS M	ACCOUNT SUPPORT
Sales Quotations Report	t for MR. JERRY LAKE (Retailer Adm	nin)					
Search By Keywords	Search Q	User Name:	All		Quote Period: All	- O Quote	Status: All 💌 🛛
							(+) CREATE QUOTATION
My Active Quotations	0 ^						
Quote Update Date Quote Creation Date	Quotation Reference Quotation #	User Name	Total Styles	Total Qty	Total Amount	Quote Status	
05/30/2024	BRIDAL 2024	MR. JERRY LAKE	17	21	\$101,070		W ADD TO ORDER CART
05/24/2024	SQ-12850	Retailer Admin				0	VIEW QUOTATION
05/30/2024	BEZELS	MR. JERRY LAKE	7	10	\$61,325		add to order cart
05/29/2024	SQ-13460	Retailer Admin				0	VIEW QUOTATION
05/29/2024	LUXURY 2024	MR. JERRY LAKE	11	13	\$72,401		W ADD TO ORDER CART
05/27/2024	SQ-13330	Retailer Admin				ŵ	VIEW QUOTATION
05/29/2024	VALENTINE 2025	MR. JERRY LAKE Retailer Admin	41	44	\$47,335		W ADD TO ORDER CART
05/24/2024	SQ-12930	Recarder Aumin				Ŵ	
05/29/2024	HOLIDAY 2024	MR. JERRY LAKE Retailer Admin	137	293	\$257,877		Madd to order cart
05/24/2024	SQ-12730					Û	

HELP MANUAL

Powered by:





The Sales Quotation Module on the ASHI B2B Website allows effortless creation and management of Sales Quotations.

The Sales Quotation feature fosters collaboration and communication, enabling users to seamlessly create, share, review, and adjust quotations as necessary.

Now you can easily add styles to Sales Quotations through the Product List or Product Detail Page. You can also find existing Sales Quotations in the Sales Quotation Module, available in the My Account section of the ASHI B2B website. Please follow the easy steps below to create, edit, delete, and email sales quotations.

ales Quotations Report fo	or MR. JERRY LAKE (Admin)						
Search By Keywords:	Search	Q 0	User Name: All	•	Quote Period: All	• 0	Quote Status: All - O
ly Active Quotations	0 ^						
Quote Update Date Quote Creation Date	Quotation Referen Quotation #	nce	User Name	Total Qty	Total Amount	Quote Status	
08/09/2024 05/31/2024	BRIDAL RINGS SQ-13680		MR. JERRY LAKE Retailer Admin	28	\$48,935	Ū	ADD TO ORDER CART
06/21/2024 05/24/2024	SILVER JWLRY SQ-12910		MR. JERRY LAKE Retailer Admin	162	\$136,619	Û	ADD TO ORDER CART
05/31/2024 05/24/2024	BRIDAL 2024 SQ-12850		MR. JERRY LAKE Retailer Admin	32	\$96,870	Û	ADD TO ORDER CART

To create a new Sales Quotation, you need to log in to the ASHI B2B Website. Click on the link below to go to the ASHI B2B Website. <u>www.AshiDiamonds.com/LoginPage.aspx</u>

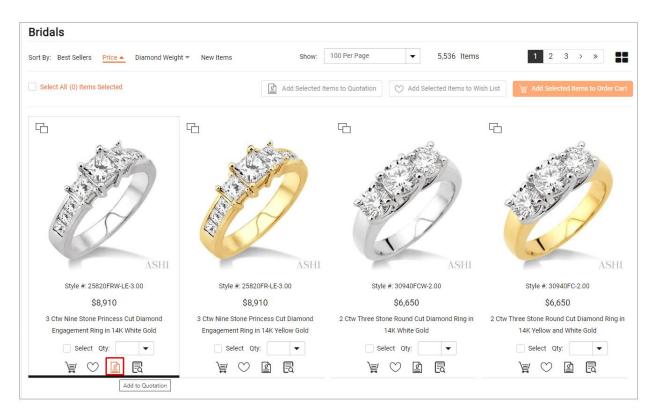


PRODUCT LIST PAGE

1. Navigate to the Product List Page.

😞 (800) 622-2744 🛛 🤤 C	nat 🙎 Virtual Appointmen	t 🛗 Show Appoin	tment	Set Up Your R	Retail Storefront for Your	Store Visitors »
	-				SEARCH	
JEWELRY	BEST SELLERS	WHAT'S NEW	PROGRAMS	CATALOGS	POS DISPLAYS	SHOWS & NEWS
Bridals	Rings		Earrin	igs	Lovebri	ght
Engagement Rings	Diamond	l Rings	Diamo	nd Earrings	Essentia	ls
Semi-Mount Rings	Fashion I	Rings	Fashio	n Earrings	Rings & I	Bands
Bridal Sets	Gemston	ie Rings	Gemst	one Earrings	Pendant	s & Necklaces
Wedding Bands	Pearl Rin	gs	Pearl E	Earrings	Earrings	
Matching Bands	Stackabl	e Bands & Rings	Hoop B	Earrings	Bracelets	s & Bangles
Wraps & Inserts	Promise	Rings	Stud E	arrings	Men's Ri	ngs
Solitaire Rings	Men's Rir	ngs	Earring	g Jackets	Diamon	d Basics
Past Present & Future	Petite Rin	ngs	Long E	Earrings	Bands &	
Eternity Bands	Initial Rin	igs	Petite	Huggies		s & Necklaces
His & Hers Duos	Name Ri	ngs	Petite	Earrings	Earrings	
Lovebright Bridals	Initial Sig	jnet Rings	Brace	lets & Bangles	0	s & Bangles
Engagement Rings	Pendan	ts & Necklaces		nd Bracelets		Ŭ
Bridal Sets	Diamond	Pendants	Diama	nd Bangles	Fusion	Diamonds

2. On the Product List Page, you will find the **"Sales Quotation"** icon positioned between the Wish List and Product Detail icons for all Styles.





Case 1: When there are no Existing Active Sales Quotations

3. On clicking the **Sales Quotation** icon on the desired style, a pop-up will appear where you can add that style to a sales quotation. If you do not have any existing Sales Quotations then you can create a new sales quotation and style will be added to it.

Add Style To My Existing Sales Quotation	Create New Sales Quotation
There are No Existing Active Sales Quotations.	Sales Quotation Reference MATCHING BANDS
	(+) CREATE QUOTATION & ADD STYLE

4. The Sales Quotation Reference can be up to 15 characters in length and accepts alphanumeric characters (with or without spaces) as well as certain special characters.

Case 2: When there is at least one Existing Active Sales Quotation

5. Once you create a new Sales Quotation and click the Sales Quotation icon again then your last created Sales Quotation will start appearing in the popup.

		×.		
Add Style To My Existing Sales Quotati	ion 🛈	Add Style To My	Last Sales Quotation	0
There is no another active Sales Quotation. Please create New to add styles.	SQ Reference			Total Amount \$48,935
r lease create new to add styles.) MY LAST QUOTATION	
			J MY LAST QUOTATION	
		Create New	Sales Quotation	0
	Sales Quotat	ion Reference		
		(+) CREATE QUO	TATION & ADD STYLE	
White Gold Rou	und Cut Diamond Fashion Band in 14K	Fashion B	and in 14K Yellow Gold	



Case 3: When there are two or more Existing Active Sales Quotations

- 6. If you have 2 or more Sales Quotations, then your last updated Sales Quotation will appear in the top right box with the heading "Add Style To My Last Sales Quotation" and the rest of these Sales Quotations will appear in the left box with the heading "Add Style To My Existing Sales Quotation".
- 7. You can add any style to your last Sales Quotation or any of your existing Sales Quotations by clicking on it.
- 8. The "Add Style To My Existing Sales Quotation" section will display your latest 14 active Sales Quotations.

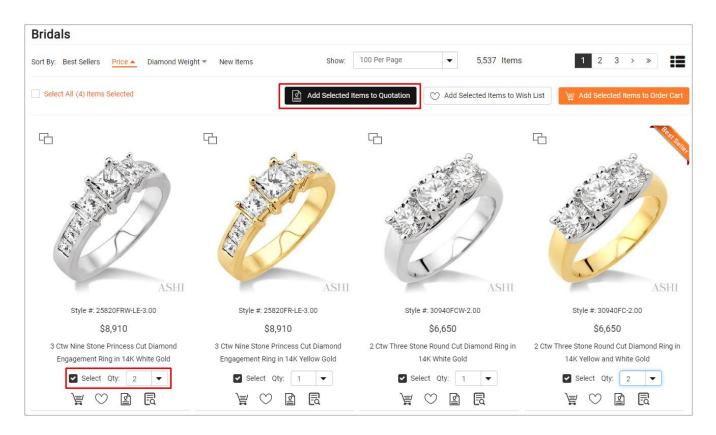
		L		10				
	Add Style To My Existing	Sales Quotation	6	•		Add Style To My Last Sa	les Quotation	0
SQ Reference	SQ Update Date	Total Qty	Total Amou	nt	SQ Reference	SQ Update Date	Total Qty	Total Amount
SILVER JWLRY	06/21/2024	162	\$136,619	Ð	BRIDAL RINGS	08/09/2024	25	\$48,935
BRIDAL 2024	05/31/2024	32	\$96,870	÷		+ ADD STYLE TO MY LA	ST QUOTATION	
						Create New Sales Q	uotation	0
					Sales Quotation F	Reference		
							& ADD STYLE	
	nt Ring in 14K White Gold	-			Yellow Gold	Band in 14K		

9. When you create a new Sales Quotation or add any of the style(s) to an existing Sales Quotation, a confirmation popup will appear along with the Style details that have been added. This confirmation popup will automatically close within a few seconds. If you click the "Go To Sales Quotation" button then it will take you to the Sales Quotation to which the style(s) were added.

Item Added To Your SQ R	eference BRID	AL 2024 And	Quotation # S	Q-12850	
		-		Jiamond Engagemen 4K Yellow and White Gold	-
K ST	2 ctw mree Style #:	30940FC-2.0	Ŭ	4K Yellow and white Gold	1
and the second sec	Price:	\$6,650			
	Qty:	1			
ASHI					
CONTINU	E BROWSING			GO TO SALES QUO	DTATION



- 10. Alternatively, you can select multiple styles to add to any of your Sales Quotations from the Product List page by clicking on individual styles, or you can check the "Select All" checkbox to add all the styles at once.
- 11. You can select 2 or more styles along with the quantity (Qty) that you want to add to your Sales Quotation, and then click on the "Add Selected Items to Quotation "button on the top. The same popup will appear and you can add selected styles to any existing or new Sales Quotation.



12. Upon successful addition of styles into the Sales Quotation, a confirmation popup will appear which will automatically close after a few seconds.

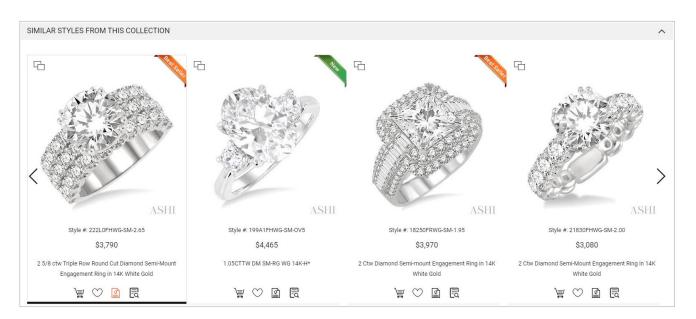
ľ	Item Added To Your SQ Reference LUXURY	2024 And Quotation # \$	SQ-13330							
1 miles	The selected items have been successfully added to the Sales Quotation.									
I	CONTINUE BROWSING GO TO SALES QUOTATION									
	Stvle #: 25820FRW-LE-3.00 St	vle #: 25820FR-LE-3.00	Style #: 30940FCW-2.00							

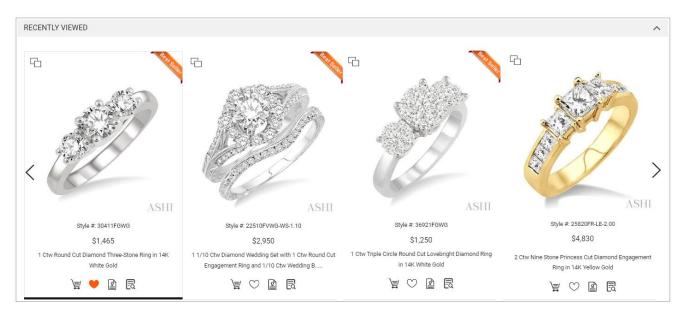
PRODUCT DETAIL PAGE

13. You can also add a style in the Sales Quotation on the **Product Detail page.** On the Product Detail Page, you will find the "**Sales Quotation**" icon positioned between the Wish List and Compare icons.

ħ	JEWELRY	BEST SELLERS	WHAT'S NEW	PROGRAMS	CATALOGS	POS DISPLAYS	SHOWS & NEWS	MARKETING	MY ACCOUNT	SUPPORT	
Home »	Jewelry » Bridals	» Product Detail									
					ASHI		Stone Princess Cut I 25820FR-7 7 \$8,910 1 14 Karat 14 KT Yellow Gok uality: E - F VS1 nond Wt: 7/8 Ct ond Wt: 3 Ct	Diamond Engageme	nt Ring in 14K Yellov Availabl	ond Engagement Ri w Gold Out of Stock, le by Jul 15, If Ordered Today Special Order Custom Quote	ing
							D TO CART				₿

- 14. The "Sales Quotation" functionality on the Product Detail page is similar to the Product List Page.
- 15. On the Product Detail page, as you scroll down, the Sales Quotation icon is also available on **SIMILAR STYLES FROM THIS COLLECTION, RELATED STYLES FROM THIS COLLECTION**, and **RECENTLY VIEWED** styles.



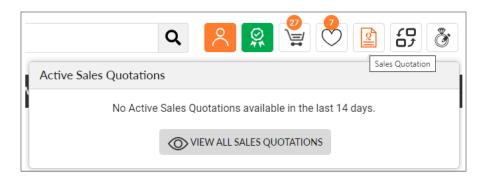


SALES QUOTATION SUMMARY

- 16. Sales Quotation Icon is available on the Website Header, next to the Order Cart Icon, which shows the Sales Quotation Summary on mouse hover.
- 17. If no Active Sales Quotations are available then this Summary will display the message "**No Active Sales Quotations are available.**"

	Q P P P Active Sales Quotations
C	No Active Sales Quotations are available.

18. If you or other users have not created or updated any Sales Quotations in the last 14 days, then this Summary section will display the message "No Active Sales Quotations are available in the last 14 days."





- 19. If you or other users have created any Sales Quotations, then this Summary section will display the **latest** six active Sales Quotations.
- 20. When you hover over a specific Sales Quotation Detail, it becomes highlighted and on clicking it, you will be directed to **the Specific Sales Quotation Detail page**, providing a comprehensive view of all details associated with that quotation.
- 21. On clicking the "**VIEW ALL SALES QUOTATIONS**" button, you will be directed to the Sales Quotations Report page.

Active Sales Quotations									
SQ Reference	SQ Update Date	User Name	Total Qty	Total Amount					
HOLIDAY 2024	08/09/2024	MR. JERRY LAKE	295	\$260,438					
LUXURY 2024	08/09/2024	MR. JERRY LAKE	43	\$104,393					
PETITE 2024	08/09/2024	MR. JERRY LAKE	50	\$60,194					
TOP SELLERS	08/09/2024	MR. JERRY LAKE	172	\$141,714					
ENGAGEMENT RING	08/09/2024	MR. JERRY LAKE	40	\$96,759					
BEZELS	08/09/2024	MR. JERRY LAKE	11	\$62,140					

SALES QUOTATION REPORT PAGE

- 22. On the Sales Quotations Report page, you will find a list of all the Active and Past Sales Quotations. Also, depending on your User Role and access level, you may see Active and Past Sales Quotations of other Users as well.
- 23. At the top of this page, you will find Search and Filter Options through which you can search specific Sales Quotations by Keywords, User Name, Quote Period, or Quote Status.
- 24. On the Sales Quotations Report page, you can also create a new Sales Quotation by clicking the **Create Quotation** button. Your newly created Sales Quotation will appear at the top of the Sales Quotation Report page and you can add Style(s) to this newly created Sales Quotation from the Product List page, Product Detail page, and Active Sales Quotations.
- 25. When there is no style in a Sales Quotation, the "ADD TO ORDER CART" button will not be visible. Once you add style(s) to that sales quotation, the "ADD TO ORDER CART" button will appear.

Sales Quotations Report fo	or MR. JERRY LAKE (Admin)					
Search By Keywords:	Holiday Q	User Name: All	•	Quote Period: All	• Đ	Quote Status: All Quote Status:
My Active Quotations Quote Update Date Quote Creation Date	Quotation Reference Quotation #	User Name	Total Qty	Total Amount	Quote Status	
08/09/2024 05/24/2024	HOLIDAY 2024 SQ-12730	MR. JERRY LAKE Retailer Admin	295	\$260,438	Ū	Image: Second condition

- 26. The Sales Quotations Report page is divided into 4 sections. Please note, depending on your User Role and access level, you may see Active and Past Sales Quotations of other Users as well.
 - My Active Quotations Displays all your active quotations created by you.
 - **Other Active Quotations** Displays active quotations from other users including Sales Quotations from ASHI Salesman and ASHI Customer Service Team.
 - **My Past Quotations** Displays all your inactive quotations. Inactive quotations will not show the "ADD TO ORDER CART" button.
 - Other Past Quotations Displays inactive quotations from other users including Sales Quotations from ASHI Salesman and ASHI Customer Service Team. Inactive quotations will not show the "ADD TO ORDER CART" button.



- 27. You can view the Sales Quotation Details by clicking the "VIEW QUOTATION" Button for any of the Sales Quotations.
- 28. You can also add the entire Quotation Style(s) to the Order Cart from any Active Sales Quotation by clicking the "ADD TO ORDER CART" Button.

les Quotations Report fo	or MR. JERRY LAKE (Admi	n)					
Search By Keywords:	Search	Q 0	User Name:	All	Quote Period:	All • 0	Quote Status: All 🔹 🛈
Active Quotations	0 ^						
Quote Update Date Quote Creation Date	Quotation Refer Quotation #	ence	User Name	Total Qty	Total Amoun	t Quote Status	
08/09/2024	BRIDAL RINGS		MR. JERRY LAKE Retailer Admin	28	\$48,935		ADD TO ORDER CART
05/31/2024	SQ-13680					Û	VIEW QUOTATION
06/21/2024	SILVER JWLRY		MR. JERRY LAKE Retailer Admin	162	\$136,619		ADD TO ORDER CART
05/24/2024	SQ-12910					Ũ	VIEW QUOTATION
05/31/2024	BRIDAL 2024		MR. JERRY LAKE Retailer Admin	32	\$96,870		ADD TO ORDER CART
05/24/2024	SQ-12850					Ŵ	VIEW QUOTATION

- 29. Also, you can change the Quote Status of the Sales Quotations listed on this page. Please note that Sales Quotations become inactive after 180 days of inactivity.
- 30. If you change the "Quote Status" of an Active Sales Quotation to Inactive then that Sales Quotation will move to the Past Quotations. If you change the status from Inactive to Active, the Sales Quotation will move to Active Quotations.
- 31. You can delete any quotation from the Sales Quotations Report page by clicking on the Delete icon.

Sales Quotations Report fo	or MR. JERRY LAI	KE (Admin)												
Search By Keywords:		Q	0	User Name:	All		•	Quote Period:	All	• 0	Quote Status	: All	• 0	
My Active Quotations	0 ^												QUOTATION	
Quote Update Date Quote Creation Date	Quotat Quotat	ion Reference ion #		User Name		Total Qty		Total Am	ount	Quote Statu:	3			
08/09/2024	HOLIDA	AY 2024		MR. JERRY LAKE Retailer Admin		295		\$260,43	38			ADD TO OF	DER CART	
05/24/2024	SQ-127	'30								للله De	lete	VIEW Q	UOTATION	

SALES QUOTATION DETAIL PAGE

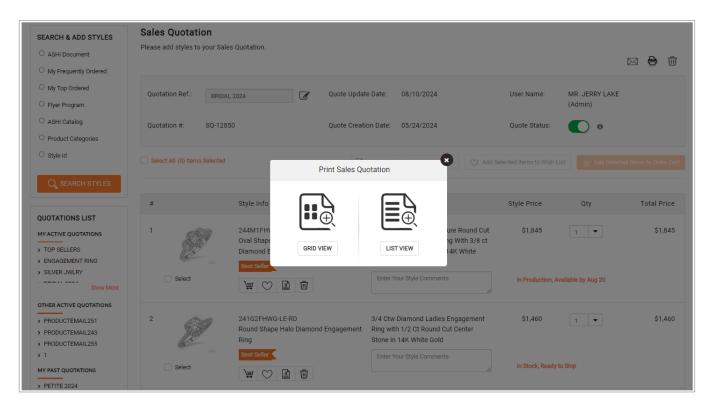
32. On clicking the "VIEW QUOTATION" Button available against any of the Active Sales Quotations on the Sales Quotations Report page, you will see the quotation details including all the styles of that specific Sales Quotation.

Sales Quotations Report fo	or MR. JERRY LAKE (Admin)						
Search By Keywords:	Holiday	Q 🖲	User Name: All	•	Quote Period: All	• 0	Quote Status: All - 0
My Active Quotations	0 ^						
Quote Update Date Quote Creation Date	Quotation Referenc Quotation #	e	User Name	Total Qty	Total Amount	Quote Status	
08/09/2024	HOLIDAY 2024		MR. JERRY LAKE Retailer Admin	295	\$260,438		J ADD TO ORDER CART
05/24/2024	SQ-12730					Ũ	VIEW QUOTATION

33. Sales Quotation Detail page includes Quotation Reference, Quotation #, Quote Update Date, Quote Creation Date, User Name, and Quote Status (which you can change). You can edit the Quotation Reference of only your Active Sales Quotation and not other user's Sales Quotations whereas you can change the Quote Status of all the Sales Quotations visible to you.

SEARCH & ADD STYLES ASHI Document My Frequently Ordered	Sales Quotation Please add styles to your Sale	s Quotation.					<u>ش</u>
My Top Ordered Fiyer Program ASHI Catalog Product Categories	Quotation Ref.: BRIDAL Quotation #: SQ-1285			User Name: Quote Status:	MR. JERRY LAKE (Admin)		
C Style Id	Select All (0) Items Selected	Style Info	Add Selected Items to Quotation	elected Items to Wish Lis Style Price	Add Selecte		rder Cart Price
QUOTATIONS LIST MY ACTIVE QUOTATIONS > TOP SELLERS > ENGAGEMENT RING > SILVER JWLRY Show More	1 vie	244M1FHWG-LE Oval Shape Past Present & Future Halo Diamond Engagement Ring Best Seller	1 Ctw Past, Present & Future Round Cut Diamond Engagement Ring With 3/8 ct Oval Cut Center Stone in 14K White Gold Enter Your Style Comments	\$1,845 In Production, Ava	1 v	ξ	\$1,845
OTHER ACTIVE QUOTATIONS PRODUCTEMAIL251 PRODUCTEMAIL243 PRODUCTEMAIL255 1 MY PAST QUOTATIONS PETITE 2024	2 Select	241G2FHWG-LE-RD Round Shape Halo Diamond Engagement Ring Best Seller	3/4 Ctw Diamond Ladies Engagement Ring with 1/2 Ct Round Cut Center Stone in 14K White Gold Enter Your Style Comments	\$1,460 In Stock, Ready to	1 VShip	ξ	\$1,460

- 34. Similar to the Product List Page, you can add styles to the Order Cart, Wish List, or any other Sales Quotations of yours. You can add individual styles or multiple/all styles by using the Select All functionality. You can also add comments against individual styles or for the entire Sales Quotation.
- 35. In the Left Pane, you have the option to **SEARCH & ADD STYLES** similar to the Quick Reorder page.
- 36. The bottom part of the Left Pane shows the list of all the Sales Quotations and you can click and view any of the Sales Quotations. From the **QUOTATIONS LIST**, you can toggle between quotations. Clicking on any of the quotations will take you to the Sales Quotation Detail page of the selected quotation.
- 37. The Sales Quotations Detail page also has the Print option at the top right. Clicking the "**Print**" button opens up the Print Sales Quotation pop-up.



38. You can print your Sales Quotation in "Grid View" or in "List View".



39. The Grid View print page displays the Sales Quotation Report in a 4 x 4 grid, along with all the details, excluding the inventory message.

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SALES QUOTATION REPORT											
Company Name:	CARTER JEWEL	ERS (JACKSON, MS)									
Quotation Ref.:	BRIDAL 2024	Quote Update Date:	08/12	2/2024	Jser Name:	MR. JERRY LAK	E (Admin)				
Quotation #:	SQ-12850	Quote Creation Date:	05/24	/2024	Quote Status:	Active					
	ASHI	Contraction of the second seco	ASHI		ASHI		ASHI				
244M1FHWG-LE	Price: \$1,845 2	41G2FHWG-LE-RD Pri	ce: \$1,460 253L3	FHWG-LE	Price: \$1,550	22563FVWG-LE	Price: \$1,115				
1 Ctw Past, Present & Future R Diamond Engagement Ring Wi Cut Center Stone in 14K White QUOT QTY: 1	th 3/8 ct Oval v Gold V	/4 Ctw Diamond Ladies Engagem vith 1/2 Ct Round Cut Center Stone Vhite Gold QUOT QTY: 1	e in 14K Engag Center	w Emerald and Bagu ement Ring with 1/2 Stone in 14K White QTY: 1	Ct Emerald cut	5/8 Ctw Diamond Enga Ct Round Cut Center St QUOT QTY: 1	agement Ring with 1/3 tone in 14K White Gold				
	ASHI		ASHI		ASHI		ASHI				

	[☎ 212.31	8th Street, 14th F 19.8291 800.6 AshiDiamonds.co	22.ASHI 📇 21	2.319.4341
		SAL	ES QUOTA	TION REPOR	RT.		
Company Name:	CARTER JEW	ELERS (JACKSON, MS)					
Quotation Ref.:	BRIDAL 2024	Quote Update Da	te:	08/12/2024	User Name:	MR. JERRY LAKE	(Admin)
Quotation #:	SQ-12850	Quote Creation D	ate:	05/24/2024	Quote Status:	Active	
244M1FHWG-LE 1 Ctw Past, Present & Future Diamond Engagement Ring Cut Center Stone in 14K Wh QUOT QTY: 1	With 3/8 ct Oval	24162FHWG-LE-RD 3/4 Ctw Diamond Ladies Enga with 1/2 Ct Round Cut Center S White Gold QUOT QTY: 1		253L3FHWG-LE 5/8 Ctw Emerald and Engagement Ring wit Center Stone in 14K M QUOT QTY: 1	h 1/2 Ct Emerald cut	22563FVWG-LE 5/8 Ctw Diamond Engag Ct Round Cut Center Stor QUOT QTY: 1	
	ASHI		ASHI		ASHI		ASHI
23712FHWG-LE-OV	Price: \$1,685	245M1FHWG-LE	Price: \$1,825	244G4FHWG-LE	Price: \$780	262F2FVWG-LE	Price: \$1,74
7/8 ctw Pear & Round Cut D Engagement Ring With 1/2 of		1 Ctw Past, Present & Future R Diamond Engagement Ring Wi			pe Engagement Ring with enter Stone in 14K White	3/4 Ctw Intertwined Shar Diamond Ladies Engage	
Stone in 14K White Gold	a and the second	Cut Center Stone in 14K White		Gold	State of the state	Pear Shaped Center Stor	
DUOT OTY: 1		OUOT OTY: 1		QUOT OTY: 1		QUOT QTY: 1	

40. The List View print page displays the Sales Quotation Report in list view, with styles appearing one below the other, along with all the details including, the inventory message.

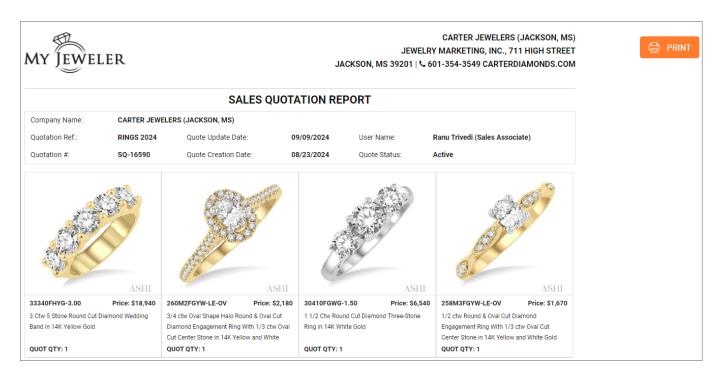
			18 East 48тн Street, 14тн Floor, New York, NY 10017 🕾 212.319.8291 800.622.ASHI 🖶 212.319.4341 Orders@AshiDiamonds.com www.AshiDiamonds.com								
		SALES QUOTATION REPORT									
Quot	pany Name: ation Ref.: ation #:		DN, MS) e Update Date: e Creation Date:	08/12/2024 05/24/2024	User Name: Quote Status:	MR. JERRY L Active	AKE (Admin)				
#			Style Info		Style Price	Qty	Total Price				
1	Sec. 1	244M1FHWG-LE Oval Shape Past Present & Future Halo Diamond Engagement Ring Best Seller	Diamond Engager	nt & Future Round Cut ment Ring With 3/8 ct tone in 14K White Gold	\$1,845 In Product	1 tion, Available by	\$1,845 Sep 19				
2	Reit	24162FHWG-LE-RD Round Shape Halo Diamond Engagement Ring		Ladies Engagement Ring I Cut Center Stone in 14K	\$1,460	1	\$1,460				
	vsin	Best Seller			In Stock, F	Ready to Ship					
3	\$D	253L3FHWG-LE Emerald Shape Diamond Engageme Ring	Engagement Ding	and Baguette Diamond with 1/2 Ct Emerald cut 4K White Gold	\$1,550	1	\$1,550				
	(sm	Best Seller			1 In Stock	, Call Office to Co	nfirm				



1984 202 CELEBRATING 40 YE	4		212.319.8291 800.622.ASHI В 212.319.4 Orders@AshiDiamonds.com www.AshiDiamonds.com					
		SALES QUO	OTATION REPOR	т				
Company Name:	CARTER JEWELERS (JACKSON, MS)						
Juotation Ref.:	BRIDAL 2024	Quote Update Date:	08/12/2024	User Name:	MR. JERRY L	AKE (Admin)		
Quotation #:	SQ-12850	Quote Creation Date:	05/24/2024	Quote Status:	Active			
#		Style Info		Style Price	Qty	Total Price		
	244M1FHWG-LE Oval Shape Past Present & F Halo Diamond Engagement f	Diamond Engagem	t & Future Round Cut tent Ring With 3/8 ct one in 14K White Gold	\$1,845	1	\$1,845		
No.	Best Seller			In Product	tion, Available by S	Sep 19		
2	241G2FHWG-LE-RD Round Shape Halo Diamond Engagement Ring		Ladies Engagement Ring Cut Center Stone in 14K	\$1,460	1	\$1,460		
(A)	Best Seller			In Stock, F	Ready to Ship			
3	253L3FHWG-LE Emerald Shape Diamond Eng Ring	Engagement Ring	nd Baguette Diamond with 1/2 Ct Emerald cut K White Gold	\$1,550	1	\$1,550		
ivit	Best Seller			1 In Stock	, Call Office to Co	nfirm		
4	22563FVWG-LE Round Shape Halo Diamond Engagement Ring		Engagement Ring with Center Stone in 14K	\$1,115	1	\$1,115		



- 41. For **Sales Associate User**, the Print page displays the Retail Price for all styles, along with the **Company Logo** and **Store Information**.
- 42. The Grid View print page displays the Sales Quotation Report in a 4x4 grid, along with the Company Logo, Store Information, and all details, excluding the inventory message.



AY JEWEI			JA	CKSON, MS 39201	601-354-3549 CARTERDIAMONDS.C
		SALES QUO	TATION RE	PORT	
Company Name:	CARTER JEWE	ELERS (JACKSON, MS)			
Quotation Ref.:	RINGS 2024	Quote Update Date:	09/09/2024	User Name:	Ranu Trivedi (Sales Associate)
Quotation #:	SQ-16590	Quote Creation Date:	08/23/2024	Quote Status:	Active
	ASHI	ASH		ASI	a su asu
33340FHYG-3.00	Price: \$18,940	260M2FGYW-LE-OV Price: \$2,1	30410FGWG-	1.50 Price: \$6,5	258M3FGYW-LE-OV Price: \$1,6
Ctw 5 Stone Round Cut D Band in 14K Yellow Gold	liamond Wedding	3/4 ctw Oval Shape Halo Round & Oval Cut Diamond Engagement Ring With 1/3 ctw Ova Cut Center Stone in 14K Yellow and White		nd Cut Diamond Three-Stone nite Gold	1/2 ctw Round & Oval Cut Diamond Engagement Ring With 1/3 ctw Oval Cut Center Stone in 14K Yellow and White Gold
QUOT QTY: 1		QUOT QTY: 1	QUOT QTY: 1		QUOT QTY: 1
A STATE	ASHI	ASH		ASH	ASH
25600FVWG-LE-1.45	Price: \$6,680	252D0FVWG-LE-1.45 Price: \$6,6	21 21 100 CROSS 6 54		A STATE OF A
1/2 Ctw Diamond Engage		1 1/2 Ctw Diamond Engagement Ring with 3		esent & Future Diamond	1 1/3 Ctw Diamond Engagement Ring with 3
Ct Princess Cut Center Sto Gold	ne in 14K White	Ct Princess Cut Center Stone in 14K White Gold	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ing With 3/8 ct Round Cut n 14K White Gold	Ct Princess Cut Center Stone in 14K White Gold
		QUOT QTY: 1	QUOT OTY: 1		QUOT QTY: 1

- ASHI
- 43. The List View print page displays the Sales Quotation Report in list view, with styles appearing one below the other, along with the Company Logo, Store Information, and all details, including the inventory message.

MY JEW	ELER	JACKSON, MS 39201 ℃ 601-354-3549 CARTERDIAMONDS.COM						
		SALES C	UOTATION REF	PORT				
Company Name:	CARTER JEWELERS (JA	CKSON, MS)						
Quotation Ref.:	RINGS 2024 Qu	uote Update Date:	09/09/2024	User Name:	Ranu Trivedi (Sale	es Associate)		
Quotation #:	SQ-16590 Qu	uote Creation Date:	08/23/2024	Quote Status:	Active			
#		Style Info		Style Price	Qty	Total Price		
1	33340FHYG-3.00 Round Shape 5 Stone Diamono Wedding Band	Wedding Rand	Round Cut Diamond in 14K Yellow Gold	\$18,940	1	\$18,940		
	New			1 In St	ock, Call Office to Co	onfirm		
2	260M2FGYW-LE-OV Oval Shape Halo Diamond Engagement Ring	Diamond Enga	hape Halo Round & Oval gement Ring With 1/3 ct r Stone in 14K Yellow an	w	1	\$2,180		
10	Best Seller			In Stoc	k, Ready to Ship			
3	30410FGWG-1.50 Round Shape Past Present & F	Ping in 14K W	nd Cut Diamond Three-St hite Gold	tone \$6,540	1	\$6,540		
Case .	Diamond Engagement Ring Best Seller			In Stoc	k, Ready to Ship			

		SALES Q	UOTATION REF	PORT		
ompany Name:	CARTER JEWELERS	(JACKSON, MS)				
uotation Ref.:	RINGS 2024	Quote Update Date:	09/09/2024	User Name:	Ranu Trivedi (Sale	es Associate)
uotation #:	SQ-16590	Quote Creation Date:	08/23/2024	Quote Status:	Active	
#		Style Info		Style Price	Qty	Total Price
Ser.	33340FHYG-3.00 Round Shape 5 Stone Diam Wedding Band	Wedding Band	Round Cut Diamond in 14K Yellow Gold	\$18,940	1	\$18,940
No.	New			1 In St	ock, Call Office to Co	nfirm
and a	260M2FGYW-LE-OV Oval Shape Halo Diamond Engagement Ring	Diamond Engag	hape Halo Round & Oval gement Ring With 1/3 ct r Stone in 14K Yellow an	w	1	\$2,180
() a	Best Seller			In Stoc	k, Ready to Ship	
A COM	30410FGWG-1.50 Round Shape Past Present Diamond Engagement Ring	& Future Ring in 14K Wh	nd Cut Diamond Three-S ite Gold	tone \$6,540	1	\$6,540
No.	Best Seller			In Stoc	k, Ready to Ship	
-63	258M3FGYW-LE-OV		& Oval Cut Diamond ing With 1/3 ctw Oval Cu	\$1,670	1	\$1,670

44. On the Sales Quotation Detail page of inactive quotations, the contents will be greyed out. Except for the Email, Print, and Delete icons, all other details will be non-editable. You can activate the quotation by clicking the "Quote Status" change button.

SEARCH & ADD STYLES ASHI Document My Frequently Ordered My Top Ordered Flyer Program	Sales Quotation Please add styles to your Sale Quotation Ref.: BRIDAL		e Date: 08/10/2024	User Name:	MR. JERRY LAKE (Admin)		Ū
ASHI Catalog Product Categories	Quotation #: SQ-1285	50 Quote Creati	on Date: 05/24/2024	Quote Status:	. 0		
 Style Id SEARCH STYLES 							
	#	Style Info		Style Price	Qty	Total F	Price
QUOTATIONS LIST MY ACTIVE QUOTATIONS > TOP SELLERS > ENGAGEMENT RING > SILVER JWLRY	1 Select	244M1FHWG-LE Oval Shape Past Present & Future Halo Diamond Engagement Ring Beet Seller	1 Ctw Past, Present & Future Round Cut Diamond Engagement Ring With 3/8 ct Oval Cut Center Stone in 14K White Gold Enter Your Style Comments	\$1,845 In Production, Av	1 🔹	\$1	1,845
Show More OTHER ACTIVE QUOTATIONS PRODUCTEMAIL251 PRODUCTEMAIL243 PRODUCTEMAIL255 1	2	241G2FHWG-LE-RD Round Shape Halo Diamond Engagement Ring Best Seller	3/4 Ctw Diamond Ladies Engagement Ring with 1/2 Ct Round Cut Center Stone in 14K White Gold	\$1,460	1 -	\$1	1,460
MY PAST QUOTATIONS	Select			In Stock, Ready to	o Ship		

STYLES ADDED FROM SALES QUOTATION TO ORDER CART

45. When you add styles from Sales Quotation to Order Cart then the Sales Quotation Reference and User Name are displayed next to the corresponding style in the Order Cart.

Order Cart								
Please Select the Styles you wish to Order or Search and Add Styles from your previous Documents (Orders, Invoices, Memo), and Frequently Ordered & Top Ordered Styles, POS Displays, Marketing Programs etc.								
Please Review your Order information before P	lacing your Order.							
					REVIEW ORDER			
Billing Information	Contact Information	*Purchase Order I	Information	Shipping Informatio	n			
CARTER JEWELERS (JACKSON, MS)	MR. JERRY LAKE	*PO Number		Select Shipping Metho	d 🗸			
JEWELRY MARKETING, INC. 711 HIGH STREET JACKSON , MS 39201	Tel# : 601-354-3549 Fax# : 601-354-8960	*PO Placed By	MR. JERRY LAKE	JEWELRY MARKETING, INC.				
,	avalontester1@gmail.com	*PO Ship Date	05/31/2024	CARTER JEWELERS (JA				
		*PO Cancel Date	08/29/2024	JEWELRY MARKETING, 711 HIGH STREET JACK				
# Style Info			Style Price	Qty	Total Price			
1 25820FRW-LE Princess Shap Diamond Eng	e Past Present & Future Engageme	Stone Princess Cut Diar nt Ring in 14K White Gol	ld	1 •	\$8,910			
SUL	The style i BRIDAL 20	s added from the SQ Refere 24 to Order Cart.	ence					
\bigcirc	Sales Quotati (User: MR. Ji	on Ref.: BRIDAL 2024 ERRY LAKE)	1 In Stock,	Call Office to Confirm				
Last Updated by: MR. JERRY LAKE	Enter Your Order C	omments	Total Qt	y: 1 Total Am	t: \$8,910			

STYLES ADDED FROM SALES QUOTATION TO WISH LIST

46. When you add styles from Sales Quotation to Wish List then the Sales Quotation Reference and User Name are displayed next to the corresponding style in the Wish List. You can also add a style from Wish List to any of your Active Sales Quotations.

	Wish List Please enter the Styles you wish to add to your Wish List or Search and Add Styles from previous ASHI Documents or Flyer Programs. Image:							
#		Style Info		Style Price	Qty	Total Price		
1	1357	25820FRW-LE-3.00 Princess Shape Past Present & Future	3 Ctw Nine Stone Princess Cut Diamond Engagement Ring in 14K White Gold	\$8,910	1 -	\$8,910		
	ASUI	Diamond Engagement Ring	The style is added from the SQ Reference BRIDAL 2024 to Wish List.		1 In Stock, Call Office to Confirm	to Confirm		
			Sales Quotation Ref.: BRIDAL 2024 (User: MR. JERRY LAKE)					
	Last Updated	by: MR. JERRY LAKE			Total Qty: 1	Total Amt: \$8,910		
					🖂 🖨 🛈	MOVE TO ORDER CART		

EMAIL SALES QUOTATION

47. You can email a Sales Quotation from the Sales Quotation Detail page to different users or customers, either at Cost Price, Retail Price, or No Price.

Recipients will receive an email in their inbox containing Sales Quotation details, which will display prices based on the chosen pricing option: cost price, retail price, or no price.

s	ales Quotation								
P	lease add styles to	your Sales Quotation.							
								🖂 🔟	
ſ								Email]
	Quotation Ref.:	STACKABLE RINGS		Quote Update Date:	06/28/2024	User Name:	MR. JERRY LAKE		
			_				(Admin)		
	Quotation #:	SQ-14710		Quote Creation Date:	06/28/2024	Quote Status:	•		
		0 June 1							1
	Select All (0) Items	Selected		Add Select	ed Items to Quotation	Add Selected Items to Wish List	t ∖j Add Selected Iten		l
									_

48. When you click the **Email icon** on the Sales Quotation Detail page, an "**Email Sales Quotation**" pop-up will appear with the following options:

Email Sales Quotation To* – You can email the quotation to the Customer, Internal User, or ASHI.

Sales Quotation Price*– You can send the email at Retail Price, No Price, or Cost Price.

							×
Email Sales Quotation							
Email Sales Quotation To* : O Customer	0	O Internal Us	ser 🚯	🔿 ASHI	0		
Sales Quotation Price* : O Retail Price	0	O No Price	0	○ Cost Price	0		M
Jerry Lake			jerrylake	@gmail.com			
601-354-3549			Your Mo	bile #			
ASHI Sales Quotation Ref. QUOTE 2 by Jerry La	ke from	CARTER JEWELER	IS				
Comments							
						300 characters remain	ing
						SUU CHAIACLEIS TEITIAIN	nig.



49. You can email the quotation to any of your customers by selecting "**Customer**" and either "**Retail Price**" or "**No Price**". In this case, you need to enter the Customer Name and Customer's Email Address.

Please note: You will not be able to send the quotation to your customer at the Cost Price.

50. When you select "Internal User" and "Cost Price", the "Select Internal Users" dropdown will display all users who can view styles at Cost Price.

ales Quotation					
Email Sales Quotation					
Email Sales Quotation To* : O Customer	🖲 🖲 Internal	User 🚯	🔿 ASHI	0	
Sales Quotation Price* : O Retail Price	No Price	0	Cost Price	0	
Jerry Lake		jerrylake@g	jmail.com		
601-354-3549		Your Mobile	#		
Select Internal Users					-
MR. JERRY LAKE (Retailer Admin)			(AR (Purchase Mana	ager - Cost Price)	
PRIYEN MAKIM (ASHI Sales Rep)			(AR (Purchase Mana	ager - Cost Price)	
Account Manager (Account Manager - Cost Price	:e)		(AR (Account Manag	ger - Cost Price)	
Demo AM (Account Manager - Cost Price)		Sachin Naht	ta (Purchase Manag	er - Cost Price)	
Demo PM (Purchase Manager - Cost Price)		Sachin Naht	ta (Purchase Manag	er - Cost Price)	
Jessica Silbert (Purchase Manager - Cost Price))	🗌 shanjida bh	uiyan (Purchase Mar	nager - Cost Price)	

51. If you select "Internal User" and "Retail Price", the "Select Internal Users" dropdown will display all users who can view styles at Retail Price.

es Ouotation	
Email Sales Quotation	
Email Sales Quotation To* : 🔷 Customer 🛛 🖲 Internal Us	ser 🛛 🔿 ASHI 🕒
Sales Quotation Price* : Retail Price No Price 	Cost Price
Jerry Lake	jerrylake@gmail.com
601-354-3549	Your Mobile #
MR. JERRY LAKE (Retailer Admin), Jessica Silbert (Sales Associates - Ret	tail Price), michelle graff (Sales Associates - Retail Price)
MR. JERRY LAKE (Retailer Admin)	Jessica Silbert (Sales Associates - Retail Price)
PRIYEN MAKIM (ASHI Sales Rep)	Jessica Silbert (Sales Associates - Retail Price)
Amy Bremser (Sales Associates - Retail Price)	🗌 Ranu Trivedi (Marketing Manager - Retail Price)
Anjali K (Sales Associates - Retail Price)	Marketing Manager (Marketing Manager - Retail Price)
barry cole (Sales Associates - Retail Price)	michelle graff (Sales Associates - Retail Price)

52. If you select **"Internal User**" and **"No Price"**, the **"Select Internal Users** "drop-down will display all users who can view styles, including both Cost Price and Retail Price.

es Ouotation	
Email Sales Quotation	
Email Sales Quotation To* : O Customer 0	Internal User 1 ASHI
Sales Quotation Price* : O Retail Price 0	No Price 10 Cost Price 10
Jerry Lake	jerrylake@gmail.com
601-354-3549	Your Mobile #
Select Internal Users	▼
MR. JERRY LAKE (Retailer Admin)	Praveen Mandpe (Purchase Manager - Cost Price)
PRIYEN MAKIM (ASHI Sales Rep)	Purchase Manager (Purchase Manager - Cost Price)
Account Manager (Account Manager - Cost Price)	Rajeev Pandya (Purchase Manager - Cost Price)
Amy Bremser (Sales Associates - Retail Price)	RANU BORKAR (Purchase Manager - Cost Price)
Anjali K (Sales Associates - Retail Price)	RANU BORKAR (Purchase Manager - Cost Price)
AVALON (Sales Associates - Retail Price)	RANU BORKAR (Account Manager - Cost Price)

53. You can email the quotation to **ASHI** at **Cost Price only**. In this scenario, all the fields are pre-filled and non-editable.

Please note: You will not be able to send the quotation to ASHI at Retail Price or No Price.

Bales Ouotation Email Sales Quotation	8
Email Sales Quotation To* : Customer ① Internal Sales Quotation Price* : Retail Price ① No Price	
Jerry Lake	y jerrylake@gmail.com
601-354-3549 ASHI Diamonds	Your Mobile # quotation@ashidiamonds.com
ASHI Sales Quotation Ref., WEDDING BANDS by Jerry Lake from CARTI	ER JEWELERS
Comments	
	300 characters remaining.



54. Before emailing the quotation, you can add your comments in the comment box. These comments will be displayed to the recipient in the email.

I am pleased to provide you with the Sales Quotation. Please review the details further assistance.	below and let me know if you have any questions or require :
	132 characters remaining.

55. Recipients will receive the Sales Quotation via email, with prices displayed at Cost Price, Retail Price, or No Price, depending on the chosen option and their access rights.

Sales Quotation Email copy for the recipients >

F								
Dea	ar Team,							
Jer	ry Lake visited t	the ASHI Website and would like to share their Sales Quot	ation with you.					
Not	Note: I am pleased to provide you with the Sales Quotation. Please review the details below and let me know if you have any questions or require any further assistance.							
To vi	ew more details	about these Styles, please click on any Style Picture or S	tyle ld.					
Plea	ise note, you ca	n easily add the recommended styles to your ASHI B2B O	rder Cart or Wish List.					
#		Style Info		Qty	Amount			
1	S.	33340FGWG-3.00 ROUND SHAPE 5 STONE DIAMOND WEDDING BAND	3 ctw 5 Stone Round Cut Diamond Wedding Band in 14K White Gold	1	\$6,545			
	State Asia	Price: \$6,545	In Stock, Ready to Ship					
		Best Seller						



- 56. Retailer Admin, Salesmen, Purchase Managers, and Accounting Managers will receive emails with all pricing options available. However, Sales Associates, Marketing Managers, and other customers will receive emails with Retail or No-Price options only.
- 57. The Sales Quotation functionality is available fully on Desktop and iPad. However, on mobile devices, you can only add styles to Sales Quotations but you cannot view the Sales Quotation Report Page or Sales Quotation Detail Page. For full access, please log in from the desktop.

For more info on the **Sales Quotation Module**, please call ASHI at 800.622.ASHI or contact your Regional Sales Representatives or visit <u>www.ashidiamonds.com</u>.